



RESULTS

- Got billing up and running within days after learning previous vendor could not support MDS 3.0
- Boosted communication, accountability, and teamwork across clinical and billing
- Freed up more time for direct resident care
- Posted revenue gains – even after absorbing major state cuts

“Young nurses expect great technology and AHT empowers them to perform at their very best.”

Kelli Estep
Vice President of Finance

Omnilife Health Care Systems

Taking quality, financial performance to new heights with AHT

BACKGROUND

Omnilife is a premier provider of assisted living, skilled nursing, and rehab services across four Sanctuary Senior Living facilities in Ohio. Caring staff is dedicated to providing residents and their families with peace of mind, a safe haven, and a place to call home.

CHALLENGES

For over 25 years, Omnilife ran a different software platform. “As the deadline for MDS 3.0 approached,” Kelli Estep, VP of Finance remembers, “our vendor called and said they were not going to make it. We had a week to find a new system.”

SOLUTION

Working side by side with AHT experts, Omnilife was billing out of AHT within days. Next, teams mobilized an integrated solution for clinical, financials, and payroll. “With Ohio pushing full EMR, we wanted to lead, not lag, with our transformation,” recalls Estep.

RESULTS

Residents are pre-admitted and this data automatically builds the foundation of the medical record upon admissions. “We start med passes in minutes, and that translates to great service.” Staff enjoy complete views of residents from one screen. “We’re working better as a team: communication has improved because billing can see clinical care in real time and vice versa,” says Estep.

Omnilife watches case mix closely, and the system helps identify staff education needs. Estep adds, “With great visibility, we catch things earlier.”

“We’re so much more efficient with AHT. During a med pass, nurses’ notes are made and fed to progress notes on the floor. Nurses can click over to wound assessments and Braden scales right from eMAR/eTAR,” explains a nursing supervisor.

Supply files are imported and flow to billing. Billing plus payroll flow straight to the GL, eliminating data entry. “Accounting is so much cleaner with AHT; checks and balances are everywhere,” says Estep.

Reports help drive clinical accountability, confirm coding accuracy, streamline collections, and more. “Using AHT, we keep a very close watch on every corner of our business. Amazingly we were able to absorb state cuts and post a revenue gain, which allows us to channel more resources for resident care,” concludes Estep.



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